



## Interview Questions from You

- You must prepare questions
- They must be relevant to the company and to the job, NOT to you.
- Don't ask about pay, hours, benefits etc. YET
- Here are some examples:
  - ✓ Describe a standard week for me. What is expected in this role?
  - ✓ Thinking if the best person that you have ever had in this position, what did they do that made them the best?
  - ✓ What specific goals would you want me to achieve in the first six months?
  - ✓ Tell me about the KPI's you want to be achieved?
  - ✓ Who would I be working with internally?
  - ✓ Who would I be dealing with externally?
  - ✓ Why is the position vacant?
  - ✓ Who would I report to?
  - ✓ What is the biggest challenge people face in the first three months of joining your company?
  - ✓ Can you provide me with some referee's, please? Current customers or previous employees?